



HANSKAMP
Innovation for dairy farming



Innovation for dairy farming

BROCHURE



Innovation for dairy farming

Preface

You are looking at the new Hanskamp brochure in a renewed design and style. It is a style that, in my opinion, fits us perfectly, as it reflects the style of our organisation. At Hanskamp, we value transparency and together we follow one clear vision: Innovation for dairy farming!

To be able to pursue this vision, make it my priority to give every single person in our company the space, the freedom, and the security to work as effectively and as comfortably as possible.

Based on a strong foundation of mutual trust, our employees draw their inspiration that leads them to design and develop a future-proof dairy sector. Transparency is the key you will find everywhere at Hanskamp. It starts with our spacious, glass-walled company building and results in the accessible character of our product solutions. In accordance with that, we strongly value an open business culture online as well as offline.

This brochure offers you the full spectrum of our Hanskamp products. Are you looking for customized prices? Simply use the Hanskamp configurator to arrange your desired products at www.configurator.hanskamp.nl/en or directly request a quote from our sales support team.

On behalf of Team Hanskamp

Kind regards,

Henk Hanskamp



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CowToilet

- ✓ More than 50% reduction in ammonia emissions
- ✓ Precise and targeted use of resources
- ✓ Universal for every shed

The cow-friendly solution to retaining valuable nitrogen on the farm.



EuroTier 2021 innovation award!

A new Hanskamp innovation
The cow-friendly solution to retaining valuable nitrogen on the farm.

▶ For more information visit our YouTube channel!

The automatic and voluntary urinating system for cows

The best for your cows and the most from your land! Every farmer knows that a cow that feels healthy and at ease will perform better. But the land needs to be in good condition as well to yield maximum return. The CowToilet ties these two visions together. The CowToilet ensures that urine is collected separately from the manure. By taking the urine out of the cowshed we create a healthier climate in and around the sheds. Besides that, the CowToilet keeps floors dry and clean which results in greater hygiene and healthier hooves.

Collecting the urine separately from the manure prevents the formation of ammonia and thus ammonia emissions on the farm.

This method also makes nitrogen available as a replacement for chemical fertilizers which can result in substantial yearly savings. Collecting urine separately with the CowToilet leads thus to a more efficient use of raw materials and less ammonia emissions on the farm.

But how does it work?

Cows are not potty trained, but they are very well creatures of habit. The CowToilet makes use of a natural nerve reflex that causes cows to urinate. To do so, the CowToilet needs to be installed onto a feed station. After the cow has finished feeding, she will be animated to urinate into the toilet. This

is achieved by automatically placing the CowToilet against the cow's suspensory ligament in the udder and triggering the nerve reflex that makes her urinate. The urine is then collected in the CowToilet container and extracted into a separate storage tank through suction.



Spider feeding computer

The Spider is Hanskamp's feeding system for automatically dispensing concentrate to individual animals in the milking parlour or feed station. By feeding automatically and accurately, the Spider contributes to a good business return.



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SPIDER



The Spider is the feeding computer at the centre of it all. Similar to how a spider strategically sits in its web and keeps an eye on everything.

User-friendly feeding computer

The Spider is Hanskamp's feeding system for automatically dispensing concentrate to individual animals in the milking parlour or feed station.

The Spider is easy to use. It is equipped with the latest software, developed by our own technicians.

As a result, the system is logical and user-friendly. The Spider can set up its own Wi-Fi network, allowing the system to be accessed by smartphone, tablet or computer. Dairy farmers can easily consult or adjust the system on the spot. The input and exchange of data can be done manually or automatically using a Taurus connection with your management programme.

- ✓ Simple and user-friendly to operate
- ✓ Reads out all commonly used tags
- ✓ Accessible by smartphone, tablet or computer
- ✓ Can be linked to your management programme

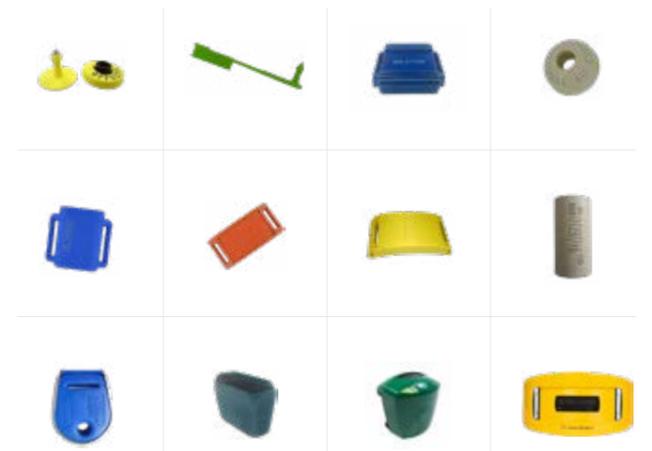


In - parlour feeding



Feedstation

Reads out all commonly used tags!



In - parlour feeding

The PipeFeeder is the ideal concentrate dispenser for milking parlours, feed stations, or milking robots. Cows fed during milking are happy to enter the milking parlour and have improved milk flow.

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- ✓ Also for raw mixtures
- ✓ Accurate dispensing
- ✓ Quiet and dust-free
- ✓ Shorter milking times, improved milk yield, and more peace

The PipeFeeder is also very successful in the feed station or the milking robot!



The PipeFeeder is the ideal concentrate dispenser for milking parlours

Non-spilling feeder

The PipeFeeder is the ideal concentrate dispenser for milking parlours, feed stations, or milking robots. Cows fed during milking are happy to enter the milking parlour and have improved milk flow, because the hormone oxytocin is produced in abundance. Oxytocin levels must remain high for optimum milk yield. Our PipeFeeder responds perfectly to this, because the PipeFeeder constantly provides small amounts of feed during milking. This helps keep cows' attention on the feed trough, keeping them calm until milking is complete.

The PipeFeeder has a unique 3-in-1 concept, consisting of a dispenser, supply of concentrate, and drop tube.

Thanks to the new and improved mechanism, the PipeFeeder allows for both pelleted concentrate and raw material blends. Thanks to the limited drop height between the dispensing opening and feed trough, the PipeFeeder is quiet and dust-free. The anti-spill dispensing system prevents cows from being rewarded for bumping into the station.



The Hanskamp PipeFeeder is available in the combinations below

- PipeFeeder linked to Spider
- PipeFeeder linked to extern cow recognition
- PipeFeeder stand-alone individual
- PipeFeeder stand-alone batch
- PipeFeeder for feed station / milking robot



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PIPEFEEDER
HIGHSPEED
& DUMP



PipeFeeder Highspeed

Concentrate dispenser for rotary's

A rotary feeder for cows, sheeps or goats must be able to dispense concentrate quickly and precisely. That is what the PipeFeeder HighSpeed does!

De PipeFeeder HighSpeed fits every brand milking rotary and can be connected with every feed computer.

If you need to be able to discharge larger amounts or multiple types of feed, you can add a second PipeFeeder or/ and a PipeFeeder Dump!



PipeFeeder Dump

PipeFeeder Dump is the extension of your PipeFeeder HighSpeed

The PipeFeeder Dump is installed under one or two PipeFeeder HighSpeeds at a fixed point in the carousel. The feed from the PipeFeeder(s) collects in the PipeFeeder Dump's storage tube. The dump valve empties the entire storage tube at a rate of 2 kg/sec, without spilling. The PipeFeeder Dump is available in a 1-kg version for goats or a 4-kg version for cows.

✓ Fits in every rotary

✓ Efficient feeding without waste

✓ Robust stainless steel dispenser

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MULTIFRAME



Herringbone milking parlour frame (30° - 70°)

MultiFrame is the robust and practical milking parlour frame, which meets the requirements of the modern dairy farmer who wishes to feed in the milking parlour.

The MultiFrame has an open design and a perforated stainless steel feeding trough. This unique feeding trough has a perforated bottom that works like a sieve.

This ensures that any water from cleaning the milking parlour drains away immediately. The feed trough also has an optimal shape and size, adapted to the cow's nose. Cows do not throw feed out of the bowl!

The feed trough also has an optimal shape and size, adapted to the cow's nose.



Feedstations

The transparent design of the feeding station is a big plus and ensures that the cow always maintains good contact with the flock. The FeedStation comes standard with one innovative PipeFeeder.

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FEEDSTATION
WALK-IN



At Hanskamp you have come to the right place if you want solid concentrate feeding stations with extras such as a L'port closing gate to protect the cow and the MultiDos for dispensing liquid additives. We supply both a walk-in feeding station and an ingenious walk-through feeding station.

Since March this year, one of our test farmers has switched from the FeedStation WalkIn to the FeedStation WalkThrough. A choice he is very enthusiastic about. The installation of the WalkThrough went very efficiently.

The farmer uses the Spider feeding computer for the automatic and individual dispensing of feed concentrates. This Spider provides insight into which cow is in the WalkThrough and about the amount of dosed feed.

What the farmer really finds very useful about this Spider is that you can use the Spider app on your smartphone to control both the feed station and the supply of feed. If a heifer does not know the feed station, she will keep sniffing around in front of the entrance. The farmer indicates that he can then give a feed pulse remotely, via the app, in order to lure her into the WalkThrough FeedStation for the first time.

Since the FeedStation WalkThrough is being used in this shed, the number of feeding station visits per day has increased significantly. From an average of 482 visits per day in the walk-in to an average of 593 visits at the walk-through. An increase of no less than 23% per day on average.



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The farmer sees that the cows feel at ease in the WalkThrough feeding station. He therefore clearly emphasises the advantages of this type of feeding station;



the FeedStation walk-through is a real improvement on his farm!

The cow walks into the station, after which the L'port behind her safely closes the station. She receives her portion of feed and can eat it quietly without being distracted, while still maintaining contact with the herd due to the open character of the walk-through.

When the meal is eaten she walks forward through the T'port out of the feeding station, while behind her the L'port rises with a slight delay in relation to the T'port. Because of this, there is a very smooth change between the cows.

Through this principle changes are possible in 3 seconds

where other feeding stations sometimes need up to 13 seconds. The capacity of the FeedStation WalkThrough is therefore very high.

Another advantage is that when the cow leaves the FeedStation WalkThrough, it immediately sees where it is going and can defend itself with its head.

. It is also quieter at the front than at the entrance to the feed box. It is especially pleasant for the younger cows to be able to walk out of the feed station at their own pace.

The test farmer knows for sure: the FeedStation WalkThrough is a real improvement on his farm!



We know farming like the back of our hands



- ✓ Faster and friendlier cow switches
- ✓ Optimal cow traffic
- ✓ Ideal for pasturing

Cow comfort at its best with this unique walk-through feeding station



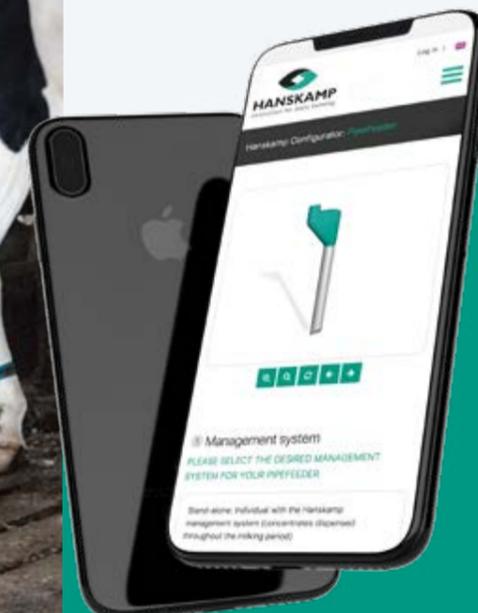
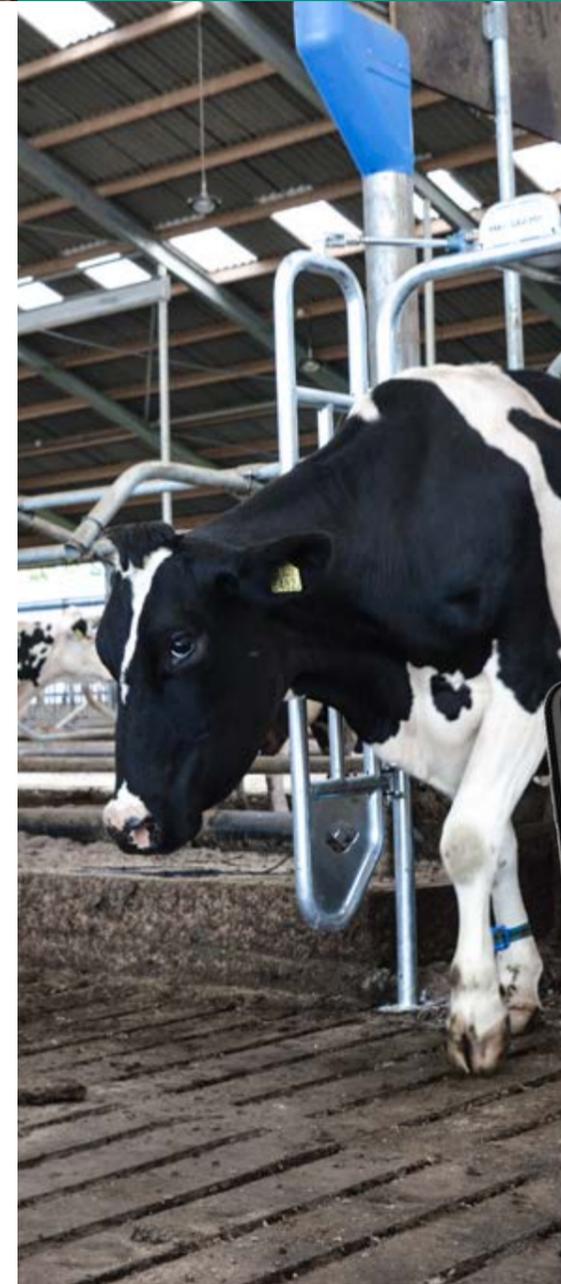
Its cow-friendly design makes the FeedStation walk-through the feeding station of the future.

The cow-friendly walk-through feed station

This unique feed station has been designed so the cow can enter and leave the FeedStation walk-through forwards. This prevents unnatural movements, stress, and damage to the legs. Cows feel safe in the FeedStation walk-through.

Closing off the feed station allows the cow to eat her feed without being rejected or driven out.

Leaving the feed station forwards is better for the cow. By leaving at the front, she can immediately defend herself with her head. When a cow walks out of the FeedStation at the front, another cow can immediately walk in via the rear. This results in an optimal cow traffic. Three second switches are not an exception.



Use the Hanskamp configurator to professionally arrange and customize your products! www.hanskamp.nl/en/configurator

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L'PORT



The L'port closing gate is an air-powered gate that closes the entrance to the concentrate feeding station.

L'port

The L'port closing gate is a pneumatic gate that closes off the entrance of the feed station. The main benefit of a pneumatic gate in comparison to a mechanical gate is that cows can no longer occupy the feed station unnecessarily. This ensures the feed station has no loss of capacity and all cows have the opportunity to take in their required amount of feed. An additional benefit is that the gate works by moving upwards, hardly taking up any space and ensuring that cow traffic remains unhindered.

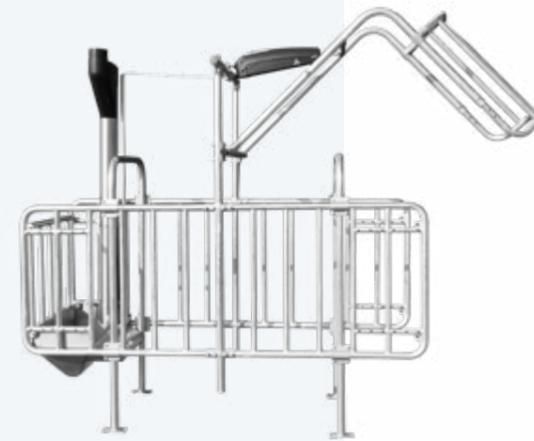
The L'port closing gate ensures that the feeding station is securely closed. So the cow can eat in peace.

The L'port closing gate securely closes off the feed station. Lower-ranked cows can no longer be rejected from the feed station. The L'port closing gate guarantees that every cow is able to consume her concentrate in peace. The gate also prevents any damage to the udders and rear legs. An L'port closing gate provides peace in the entire shed!

- ✓ Better feed intake
- ✓ Fits every brand and type of feed station
- ✓ Udders are fully protected from bumping cows

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WALK-IN



Walk-in

The FeedStation concentrate feeding station fits in every shed and can be connected to any feeding computer. Installation of the FeedStation is quick and easy.

Clever and modular character of the FeedStation.

Several FeedStations can easily be connect together in the shed.

- ✓ Can be linked to any control
- ✓ Open character
- ✓ Inclusive PipeFeeder



Liquids and powder dispensers



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MULTIDOS



A cow close to calving uses a lot of energy, but due to a smaller stomach volume, maximum feed intake is not possible.

Multidos

A solution to prevent a negative energy balance is to administer liquid energy individually. This ensures that the cows start up more easily and reach the production curve sooner. Automatically administering individual and exact liquids is easily done with the MultiDos.

You connect the MultiDos directly to your feedstation or milking robot.

Regardless of the brand of feedstation or milking robot, the MultiDos always fits. Practice has proven that cows absorb the dosed liquid product over the concentrate excellently! Dosing liquids in the carousel is possible with the MultiDos HighSpeed. Ask our dealer support team.

- ✓ Individual dispensing, connected to the feeding computer
- ✓ Fits on every feedstation or milking robot
- ✓ No stress during administration
- ✓ Fit and healthy cows



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MULTIFILL



MultiFill

Thanks to the MultiFill, the MultiDos does not need to be refilled manually.

The MultiFill is a self-priming pump that automatically fills the MultiDos container from the storage tank.

The MultiFill can refill containers over a distance up to 75 meters. Combine the MultiDos and the MultiFill to take work off your hands.



- ✓ Automatic filling from the storage container
- ✓ Just check that the large storage tank is not empty yet
- ✓ You don't have to worry about it anymore

Accurate dosing of small quantities, that's what you expect from a powder doser. That does the Black-V, the ideal doser for minerals in the form of powder or meal.

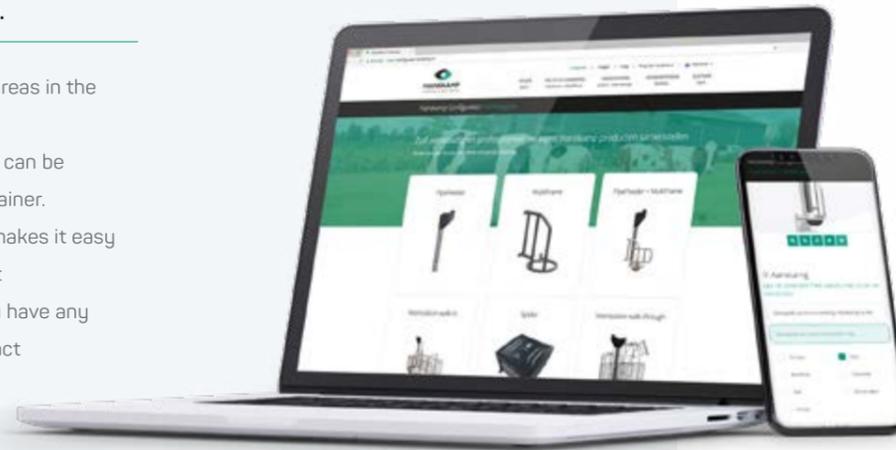
Compact powder dispenser

A powder dispenser must be able to accurately dispense small amounts. That is exactly what the Black-V does, the perfect dispenser for meal, powder or crumble. Depending on the portioning end cap and the thickness of the auger, the Black-V dispenses portions of 5 or 15 grams. Like all other Hanskamp solutions, the Black-V is anti-spill. Bumping against the dispenser is a thing of the past.

The Black-V is ideal for the small spaces of the feeding station or the milking robot.

The Black-V is perfect for smaller areas in the feed station or milking robot. If there is enough space, the Black-V can be expanded with a 28 L storage container. The transparent plastic container makes it easy to check the concentrate supply at a glance. For more options or if you have any questions, please feel free to contact our sales support team.

Hanskamp configurator



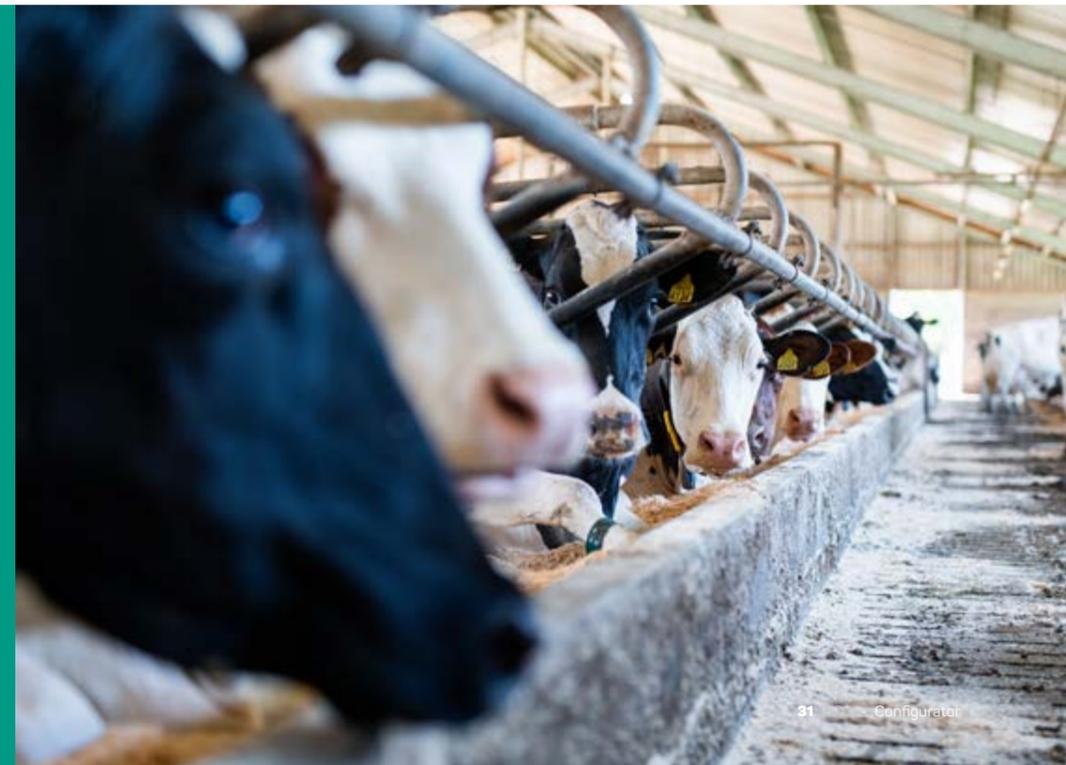
Compile your product online using the online design studio

www.hanskamp.nl/en/configurator

- ✓ Suitable for powder dispensing
- ✓ 5 of 15 gram per portion
- ✓ Anti-spill and accurate
- ✓ Interesting in DeLaval feed station or milking robot



- ✓ Online
- ✓ Free and non-binding
- ✓ Fast and easy





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Innovation for dairy farming

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Customized advice

Feel free to contact us for a quote or any specific questions. Our sales support team gladly helps you find the suitable solution for your specific problem. For a custom solution, also try our Hanskamp configurator and receive an offer incl. price calculation.

www.hanskamp.nl/en/configurator.

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